



Spigraph

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Press release

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Kofax appoints Spigraph as Pan- European Distributor



Spigraph to distribute Kofax Capture and Kofax Express

Spigraph International, the specialist Value-Added Distributor in Data Capture solutions, today announces the signature of a major EMEA partnership with Kofax plc, the leading provider of smart process applications for the business critical First Mile™ of customer interactions.

The agreement signed between Kofax and Spigraph will give Kofax a wider reach to the European market for its Distribution products and strengthens Spigraph's software portfolio with packaged software including content extraction capabilities.

For Daniel Chautard, CEO and Chairman of Spigraph "the pan-European partnership with Kofax is an important step for Spigraph. The support of such a significant player in the Capture Market comforts us in positioning Spigraph as the reference distributor for Document Capture in the region. Joining force with Kofax, we now complete our offer building the most solid Capture Software portfolio available at distribution. We are really aiming at covering all capture needs, to offer our reseller partners and integrators best in class Capture Solutions and Kofax gives us today the opportunity to go the extra mile in this direction."

This partnership is the natural alliance of two players focusing exclusively on the Capture part of the ECM Market. Spigraph will propose Kofax distribution software, including Virtual ReScan, Kofax Express and Kofax Capture.

"For Kofax, the appointment of Spigraph is a strategic move to ensure premium service to our reseller channel. The SMB market is widely spread in EMEA and we were looking for a partner who could provide the same high quality support that Kofax channel partners have come to expect, especially for our Kofax Capture product range – explains Thomas S. Senger Senior Vice President, EMEA Software & Solutions - Spigraph has the expertise of Document Capture and the service structure which allow them to provide the right pre or post-sales support to our partners in Europe."



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About Kofax

Kofax® plc (LSE: KFX) is a leading provider of innovative smart capture and process automation software and solutions for the business critical First Mile of customer interactions. These begin with an organization's Systems of Engagement, which generate real time, information intensive communications from customers, and provide a fluid bridge to their Systems of Record, which are typically large scale, rigid enterprise applications and repositories not easily adapted to more contemporary technology. Success in the First Mile can dramatically improve an organization's customer experience and greatly reduce operating costs, thus driving increased competitiveness, growth and profitability.

Kofax software and solutions provide a rapid return on investment to more than 20,000 customers in banking, insurance, government, healthcare, business process outsourcing and other markets. Kofax delivers these through its own sales and service organization, and a global network of more than 800 authorized partners in more than 75 countries throughout the Americas, EMEA and Asia Pacific.

For more information, visit kofax.com.

About Spigraph

Spigraph is the specialist of Document Capture, with a full offering of scanners, capture and image treatment software and associated services for capture of documents, maps and plans, books and microforms.

As a Distributor focused on high Added-Value, Spigraph addresses the Capture Market through a network of reseller partners and integrators, bringing in expertise and knowledge in pre-sales as well as after-sales - consulting, installation, development, training, maintenance and support.

Founded in France in 1997, Spigraph has local representation in 10 countries (France, Germany, Switzerland, Morocco, Algeria, Tunisia, Sweden, The Netherlands, Belgium and The United Kingdom). With over 300 collaborators, Spigraph registered a turnover of over 63M€ in 2012 and has a target of 78M€ for 2013.